

**CASE STUDY: KOORI JOB READY****Sustained social procurement outcomes**

Koori Job Ready (KJR) has supported the creation of over 1000 employment opportunities for aboriginal men and women since it began in 2006. It has developed a proven and practical model delivering high quality outcomes in the construction and hospitality industries. KJR acts a broker helping to stimulate demand by encouraging and facilitating social procurement practice and supporting supply through training, mentoring and recruitment of aboriginal men and women.

**Background**

KJR began with the establishment of the Redfern Waterloo Authority (RWA) in 2006, and now forms part of the Australian Technology Park Sydney. A key role of the RWA was to support the revitalisation of the community through the development of vacant land. The KJR was established to help ensure that the local and regional community directly benefited from development and wealth creation opportunities opening up in the area.

The Aboriginal Participation in Construction Guidelines require Government agencies to identify construction projects that have the potential to deliver improved employment outcomes for Aboriginal people and enterprises. Given the large aboriginal population in the region, the RWA took the approach that all projects in the area would be defined as Category 1 under the Guidelines. This requires all tenderers to develop an Aboriginal Participation Plan explaining how they will deliver on Aboriginal participation objectives.

**Role**

KJR plays a dual role in project development and delivery, supporting the establishment of the tender documentation and Aboriginal Participation Plans and delivery of employment and training outcomes by the successful tenderer. The KJR role can include the following elements:

- > Work with the responsible State or Local Government agency using an analytical tool to establish appropriate targets based on an a calculation of direct labour and supply chain labour opportunities. Targets are also set with an understanding of what is available in the supply market including labour supply and SMEs and social enterprises. The targets are then incorporated in the tender documentation as mandatory criteria.

